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JOHNSON INVESTMENT COUNSEL OPENS OFFICE IN SOUTHEASTERN MICHIGAN

*Joe Henderson, Detroit-based financial services veteran joins the firm
to establish Metro Detroit office*

Detroit, May 3, 2019 — Johnson Investment Counsel, one of the region’s largest fee-only wealth management firms, announced today that it will be expanding its office footprint into the Southeastern Michigan market. Joe Henderson, CLU, CFP® has been hired to lead the expansion and serve clients out of a Southeastern Michigan office.

Henderson comes to Johnson from Vintage Financial Services, where he served more than 120 clients, managing \$150 million in assets. At earlier stops in his career, Joe held positions at Prudential Preferred Financial Services, John Hancock Financial Network, and CIG Corp. He holds the Certified Financial Planner (CFP®) and Chartered Life Underwriter (CLU) designations.

The growth continues the firm’s ongoing expansion, according to Johnson Investment Counsel President Jason Jackman.

“We have clients in nearly every state, and now have a physical office in Ohio’s largest cities, so Michigan felt like the next logical step for us,” Jackman said. “Joe’s experience and excellent track record of both serving clients and growing new business makes him a great fit to lead our Southeastern Michigan office. We’re excited to add him to the team.”

Henderson will be based in Novi and will be adding clients from Metro Detroit, Ann Arbor, and the entire Southeastern Michigan region.

“Johnson’s reputation and philosophy made it a great opportunity for me to continue my career,” Henderson said. “I believe joining Johnson gives my clients access to a world-class firm while continuing to work with a partner they know and trust.”

Johnson Investment Counsel was built on a vision of an unwavering commitment to serving its clients, a vision that endures more than 50 years later. The company was ranked 2nd in Ohio according to the “2018 Largest Fee Only RIAs” survey published by InvestmentNews.com.¹ The firm was also ranked 20th on *Barron’s* list of the top 40 RIA firms in the country in 2018.²

About Johnson Investment Counsel

Headquartered in Cincinnati, Johnson Investment Counsel serves clients in 47 states. The firm manages more than \$10 billion in assets. Through Johnson Wealth Management, Johnson Family Office Services, Johnson Trust Company, and Johnson Asset Management, the firm serves individuals, corporations, retirement plans, foundations, and endowments. Johnson Investment Counsel is a 100

percent employee-owned company with 30 shareholders among 138 employees. Its professionals are dedicated to developing genuine relationships with clients and delivering exceptional service. Johnson Investment Counsel is committed to remaining an independent firm acting in the best interests of clients and employees.

Johnson Investment Counsel now has six offices across Ohio and Michigan with two in Cincinnati, and one in each city Cleveland/Akron, Columbus, Dayton, and now Metro Detroit. For more information on locations and services, visit <http://www.johnsoninv.com>

¹ *Johnson Investment Counsel ranked 2nd in the State among "2018 Largest Fee Only RIAs - by State (OH)," according to Investment News. The ranking is based on assets under management reported to the SEC as of May 1, 2018*

² *Barron's ranked Johnson Investment Counsel as 20th in the nation on their "Top 40 RIA Firms Ranking" for 2018. Barron's, 9/14/2018. Barron's ranking is based on a variety of qualitative and quantitative factors, including the assets overseen by the firm, its regulatory record, and the size and scope of its operations, including the number of clients, advisors and offices. Barron's generally sets a \$2 billion assets under management minimum for participation. The ranking may not be representative of any one's client's experience as it reflects a sample of client experiences. The award is also not indicative of future performance and there is no guarantee of future investment success.*

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